



**invest in
VALENCIA**

PARTNERS NETWORK



INVEST IN VALÈNCIA - PARTNERS NETWORK

Invest in València is working on creating a network of trusted service providers in the city of Valencia. Our main goal is to offer top notch quality services by connecting potential investors with high-quality business services specialists, to help foreign clients to land and grow in València

We want to give our clients and potential investors an excellent soft-landing experience and key element for that is to count on an extensive and curated list of trusted partners.

Additionally, members of the Invest in Valencia Partners Network will have the opportunity to be introduced to international clients, according to the investors' requirements, needs, and field of expertise.

What are the advantages of being a partner of the Invest in València?

- Get direct contact, introductions, and interactions with potential clients (clients with investment projects within the city of València).
- Increased visibility of the relationship with the Government of the city of València and contribute on the support and privileged treatment for new investment projects that are within the strategic sectors (5G, Cybersecurity, Design, Wellness, Logistics).
- Recognition as a strategic partner of the Invest in València Office.
- Access to Invest in València primary events, networking capacities, media releases, webinars, forums and meetings on attracting clients.

Why should my company join the Invest in València Partners Network?

If you provide services and comes into daily encounters with international clients with the intent to invest in the City of València, joining the Invest in València Partners Network will allow you to:

- Reach potential investors who need tailor-made and specialized services.
- Offer a free-of-charge and one- stop-shop option where your clients will be well taken care of and advised in an honest and non-lucrative way.
- Provide a “bridge” between public institutions and the private sector for the attraction and retention of high-quality foreign investment in València.

*In alphabetical order. This list is for information purposes only. Invest in Valencia, Càmara de Valencia and Ajuntament de Valencia does not accept any liability or take any responsibility for the activities and/ services of any of the listed businesses and welcomes your suggestions to further improving the information provided herein. *Update date: 31/03/2022. This list is updated on a monthly basis.



What are the goals of joining the València Partners Network?

1. To offer the companies referred by the Invest in València Office a competitive service and increase València's competitiveness attracting investment projects.
2. To encourage collaborative approaches, aligned with the values of the València Investment Office: Be confidential, provide customized value offer, and focus on the client and their needs.
3. To strengthen cooperation with our Partners (e.g.: joint value propositions).

What are the requirements to become a member?

A member of the Network must:

- Provide personalized professional advice in different languages (English essential).
- Have a network of international experience.
- Work under strict confidentiality.
- Provide a detailed presentation or information of the partner's services (English) and success stories of international clients (non-confidential).
- Offer a response to client inquiries in no longer than two business days.
- Prioritize customer service and customer satisfaction.
- Provide the member's logo.

How long is the Partnership?

There is no time commitment for the partnership. Once you are approved as a member of the network, it will be effective as long as the requirements are met and the satisfaction of the Invest in València clients are fulfilled. The Invest in València Office takes the right to remove a member from the list and is not accept any liability or take any responsibility for the activities and/ services of any of the business registered.

How much does it cost to be a partner of the Invest in València Office?

Being a partner is FREE of charge to all parties. Neither investors nor partners pay for this, therefore there are high customer service expectations.

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How can my company sponsor or be more active with the Invest

in València Office?

Since we were founded by the València City Council and Chamber of Commerce, there is no sponsorship available for private companies to ensure a non-biased and honest service to our clients and investors. Therefore there is no preferred treat to any partner over another and no favoritism.

If your company wants to host or collaborate with events, the Invest in València office will analyze the proposal and decide if it will benefit the professional relationship of investors. In that case, our office will be happy to help with the marketing and promotion of the event as well as contribute with the guest list.